

somewhat
different

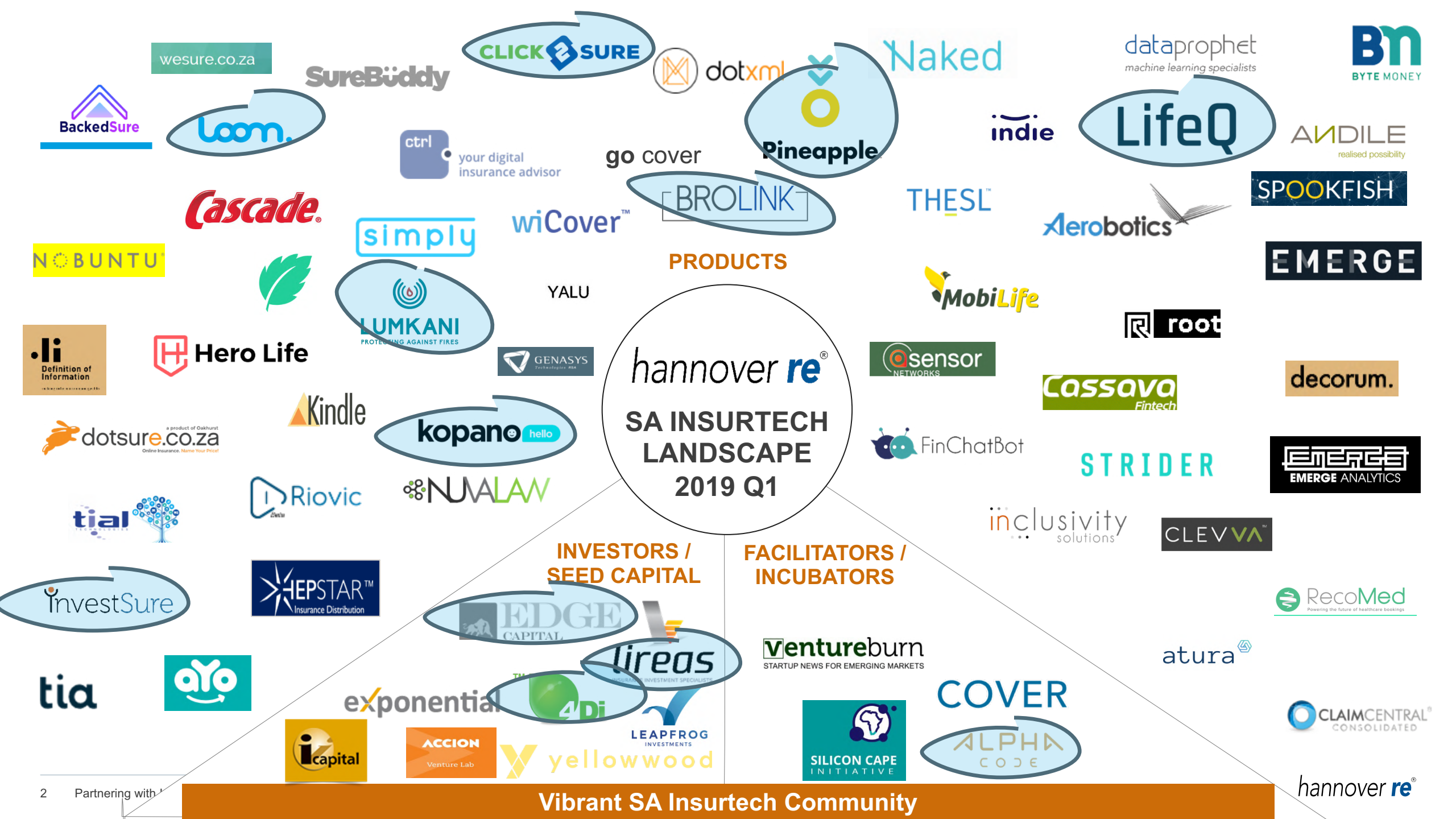


Partnering with InsurTech's

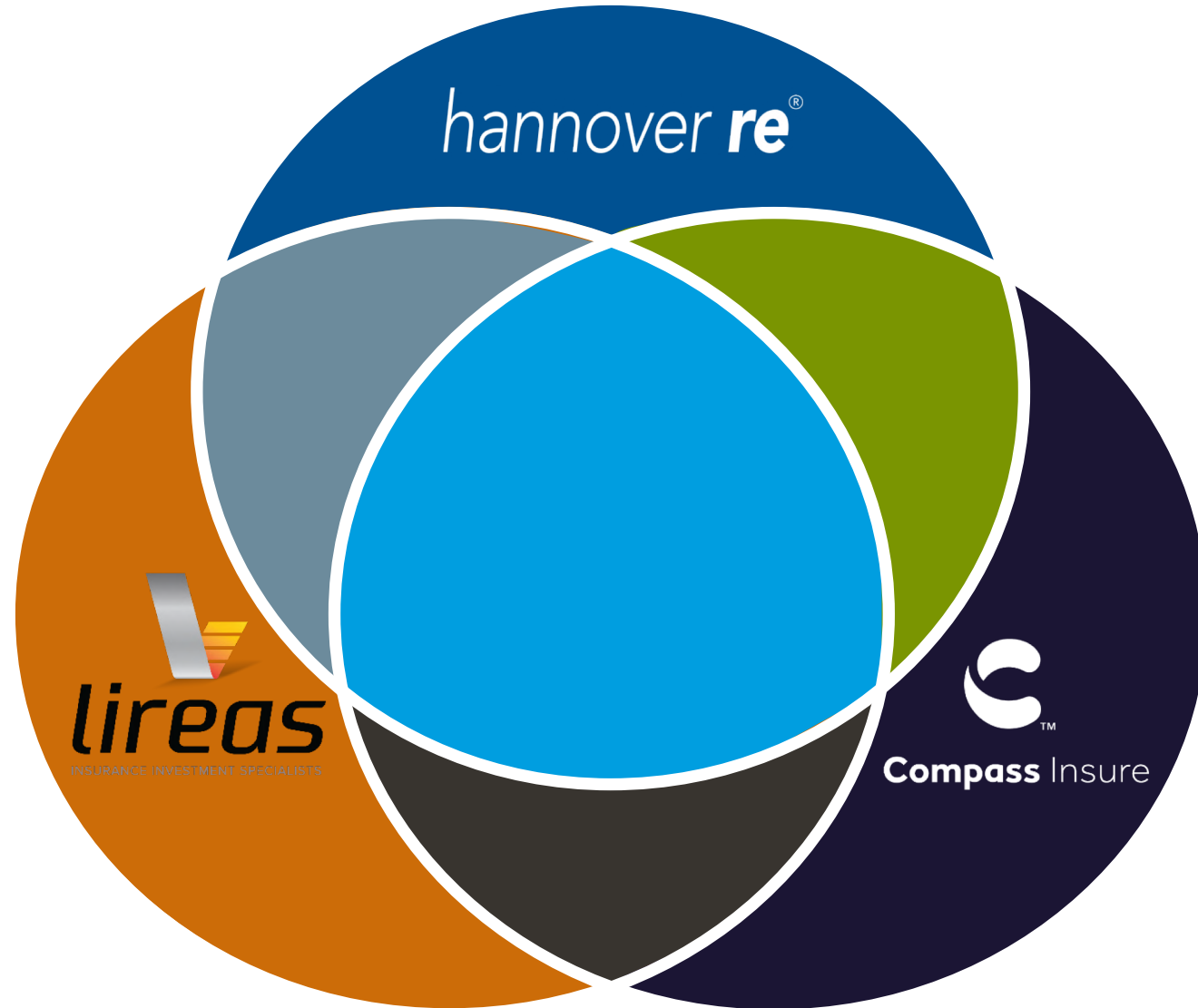
June 2019

Achim Klennert
Bahrain

hannover **re**[®]

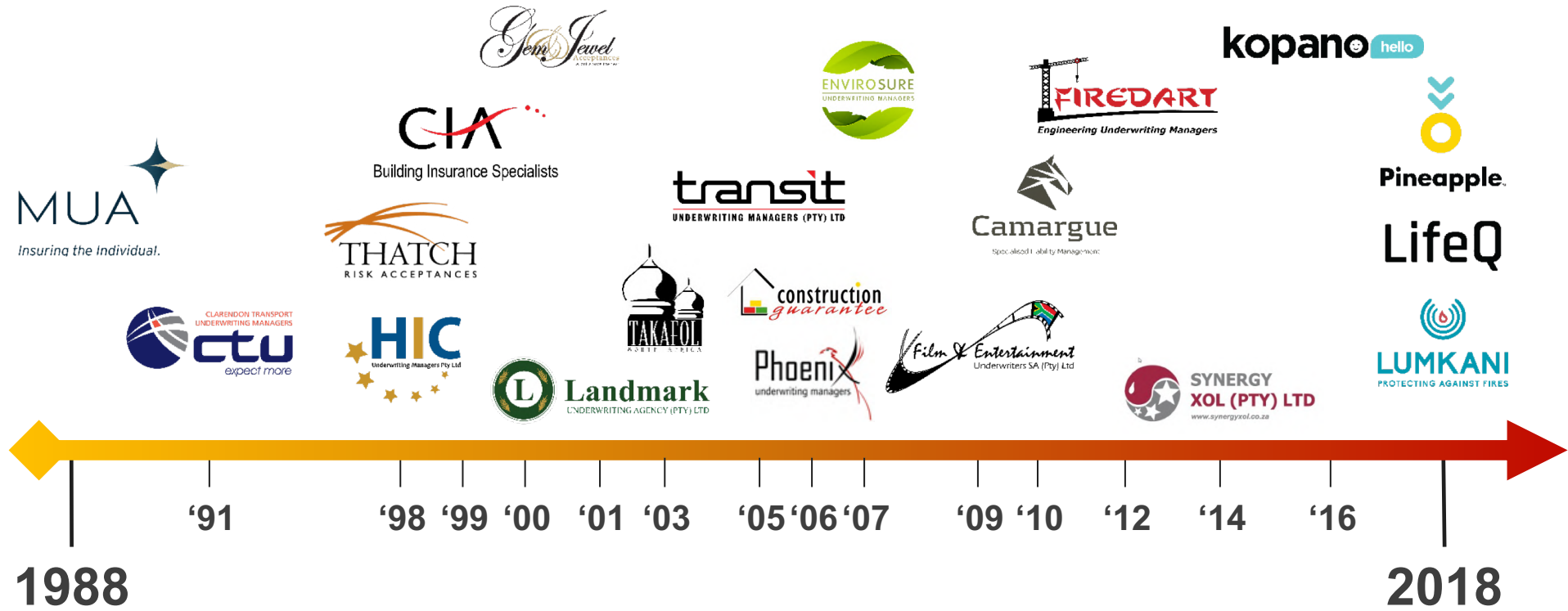


Hannover Re Africa has a unique structureto partner with Insurance Entrepreneurs



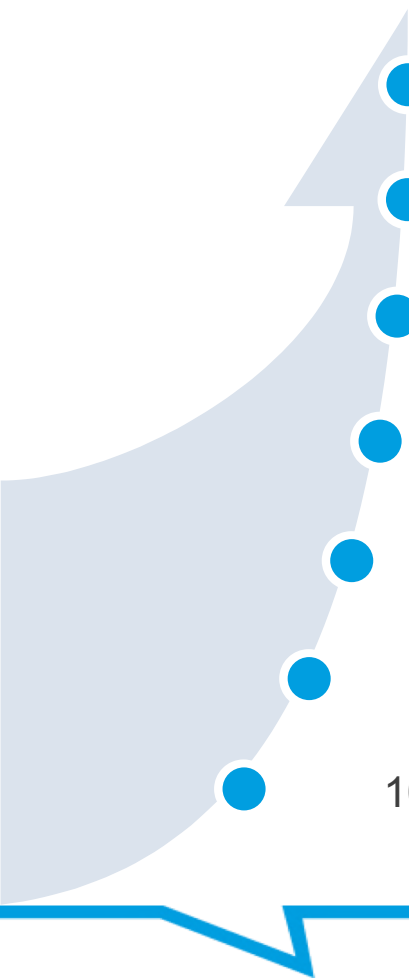
Hannover Re strategic investments

Celebrating 30 Years



Hannover Re strategic investments

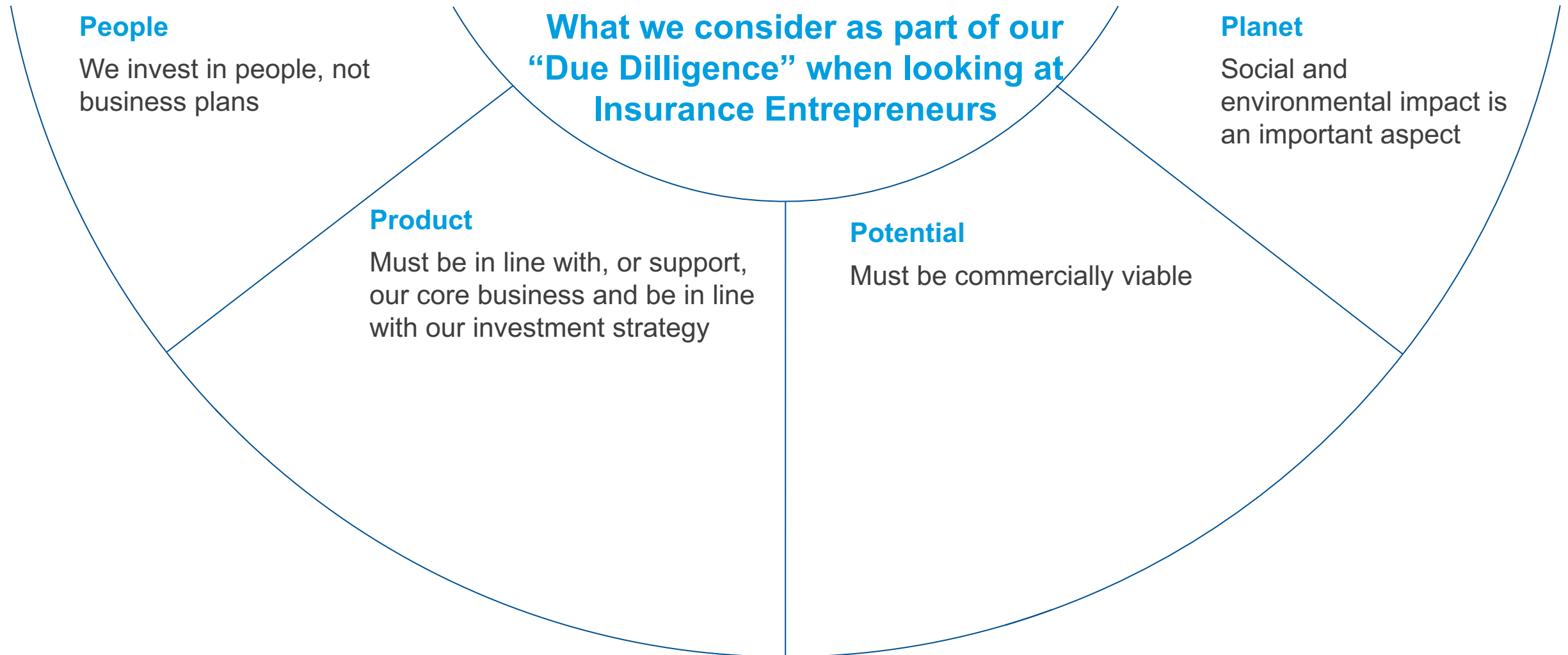
Celebrating 30 Years

- 
- 62 Investments in total
 - 52 Investments co-founded
 - 39 investments in Underwriting Managers
 - 30 Underwriting Managers co-founded
 - 7 Failed Underwriting Managers
 - 5 Investments in InsureTechs
 - 10 Risk Carriers used

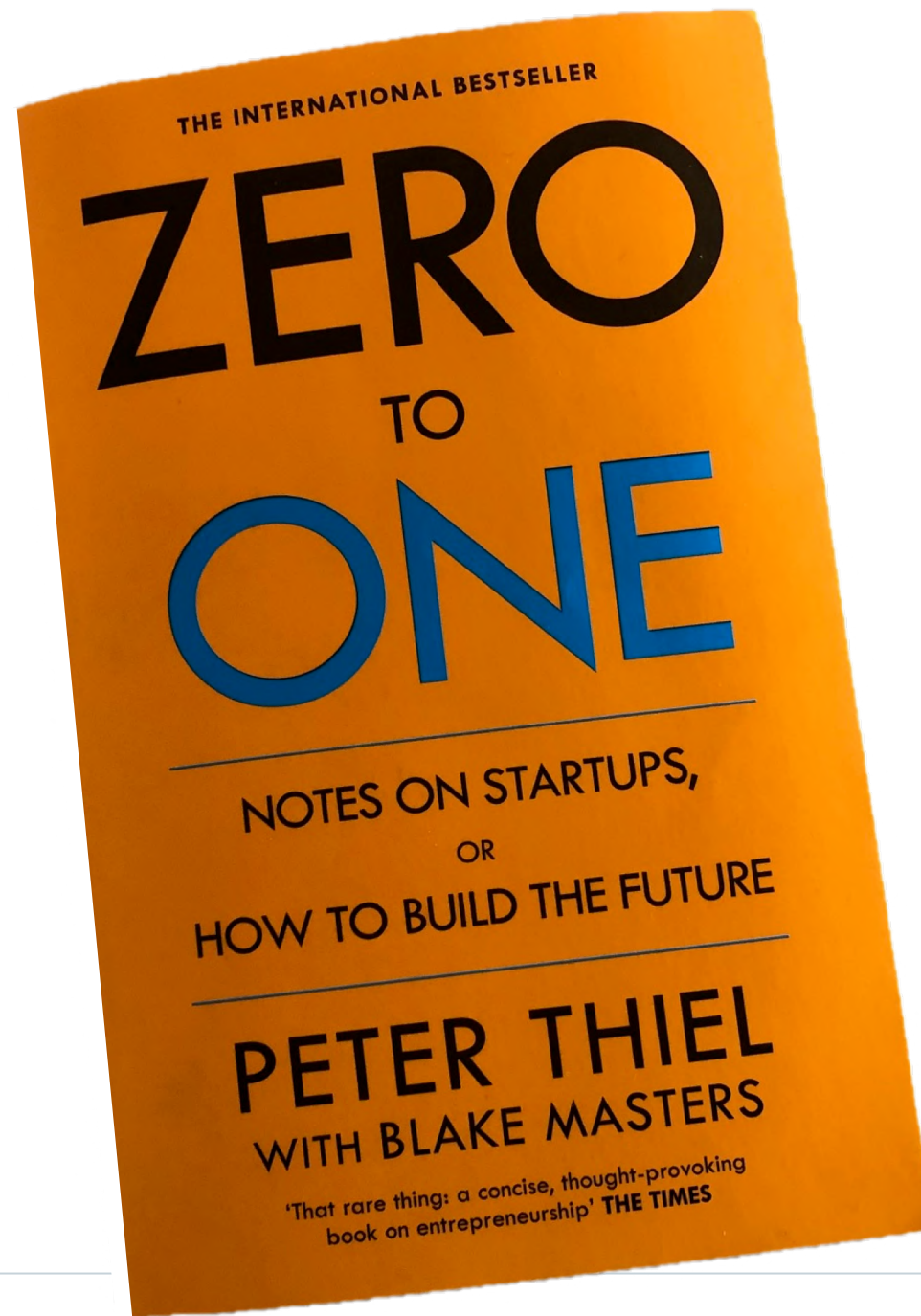
>USD 2 bn in Gross Premium

What's important ?

When we decide which insurance entrepreneurs we will partner with

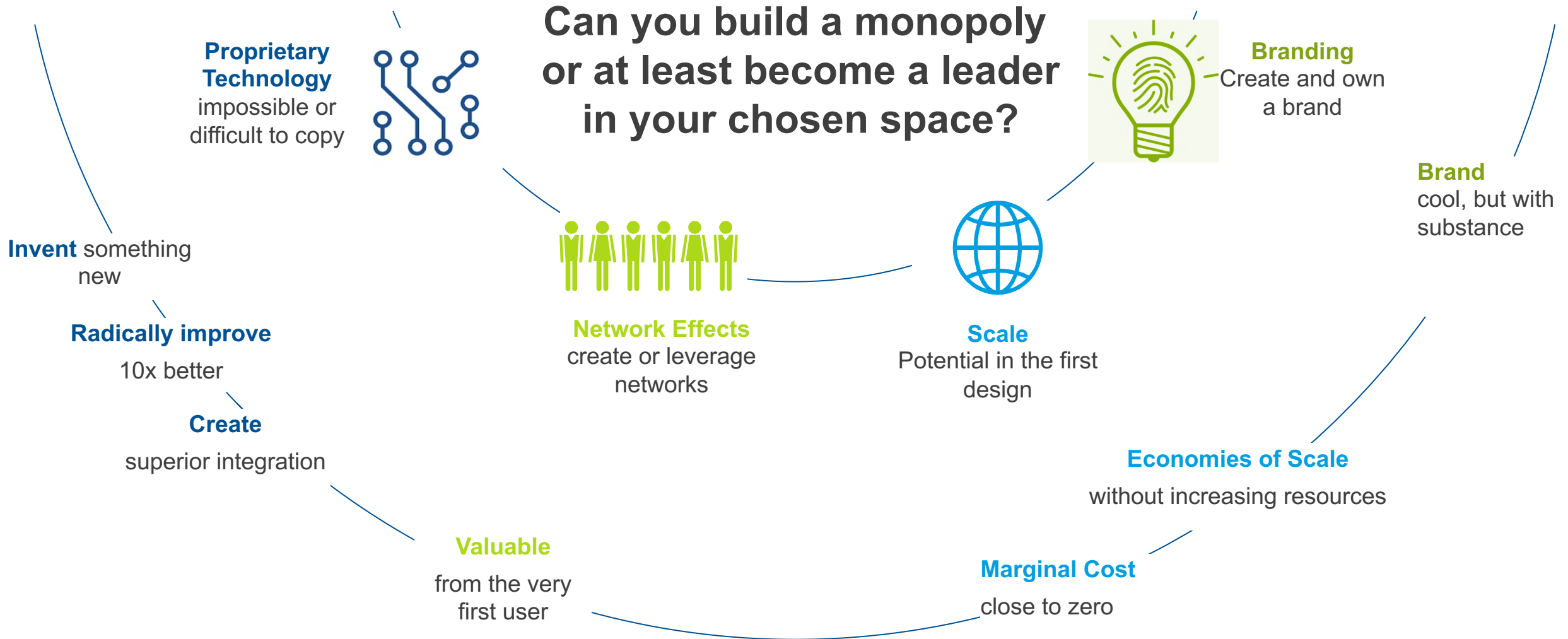


Zero to One (Peter Thiel)



What makes a great InsurTech: High success probability & great potential

(applying Peter Thiel "Zero to One" to InsurTech)



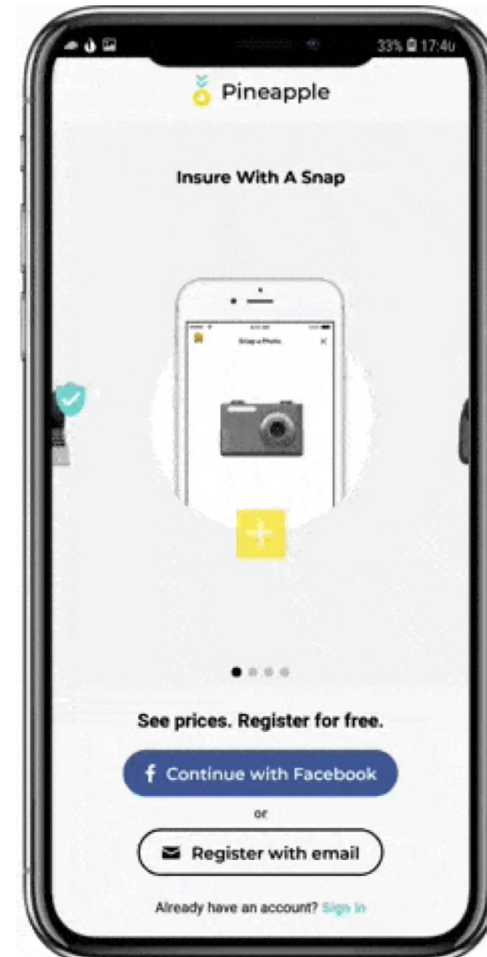
Meet some of our Insuretech's

We are invested in them



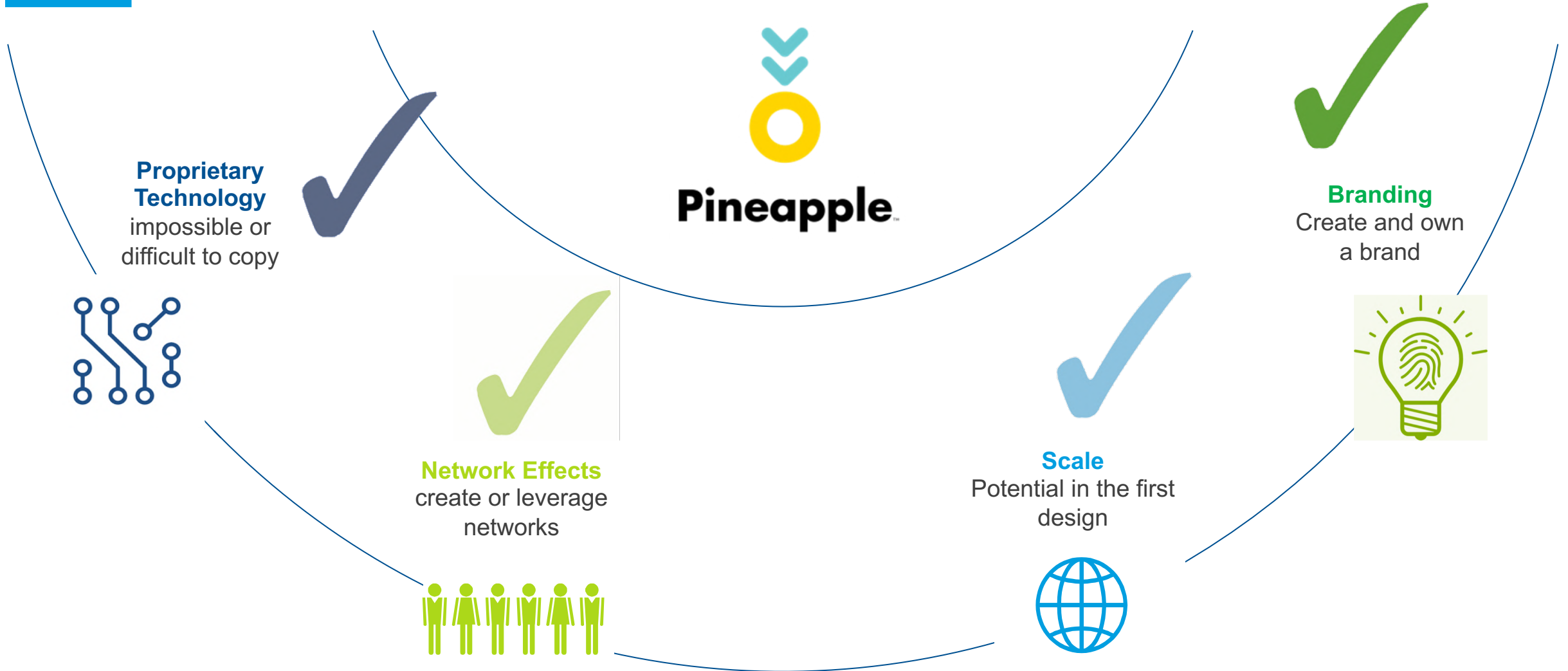
Pineapple

Create your own risk network, get leftover premiums back



How does Pineapple measure up?

(applying Peter Thiel "Zero to One" to InsurTech)



Lumkani

Safer together



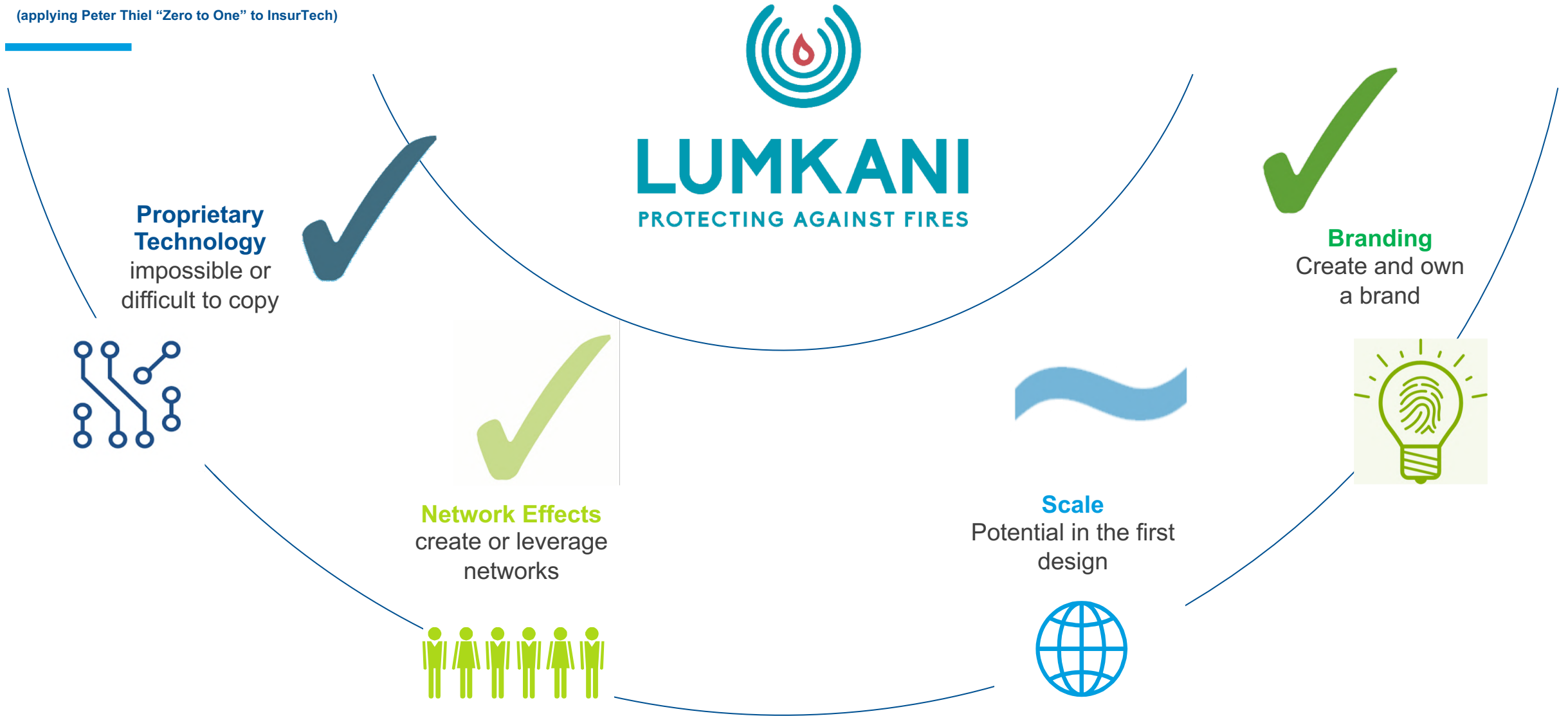
LUMKANI

PROTECTING AGAINST FIRES



How does Lumkani measure up?

(applying Peter Thiel "Zero to One" to InsurTech)



Investsure

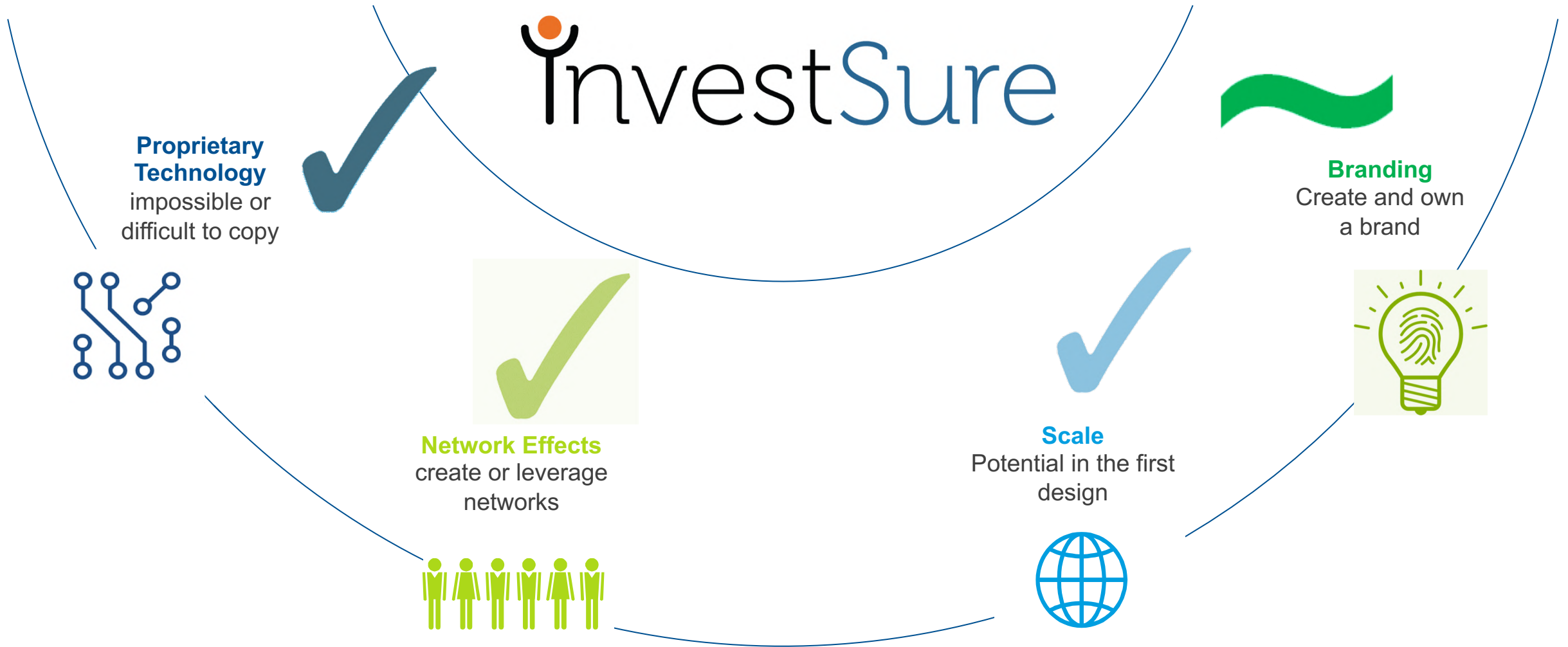
Don't lose your wealth to fraud

InvestSure

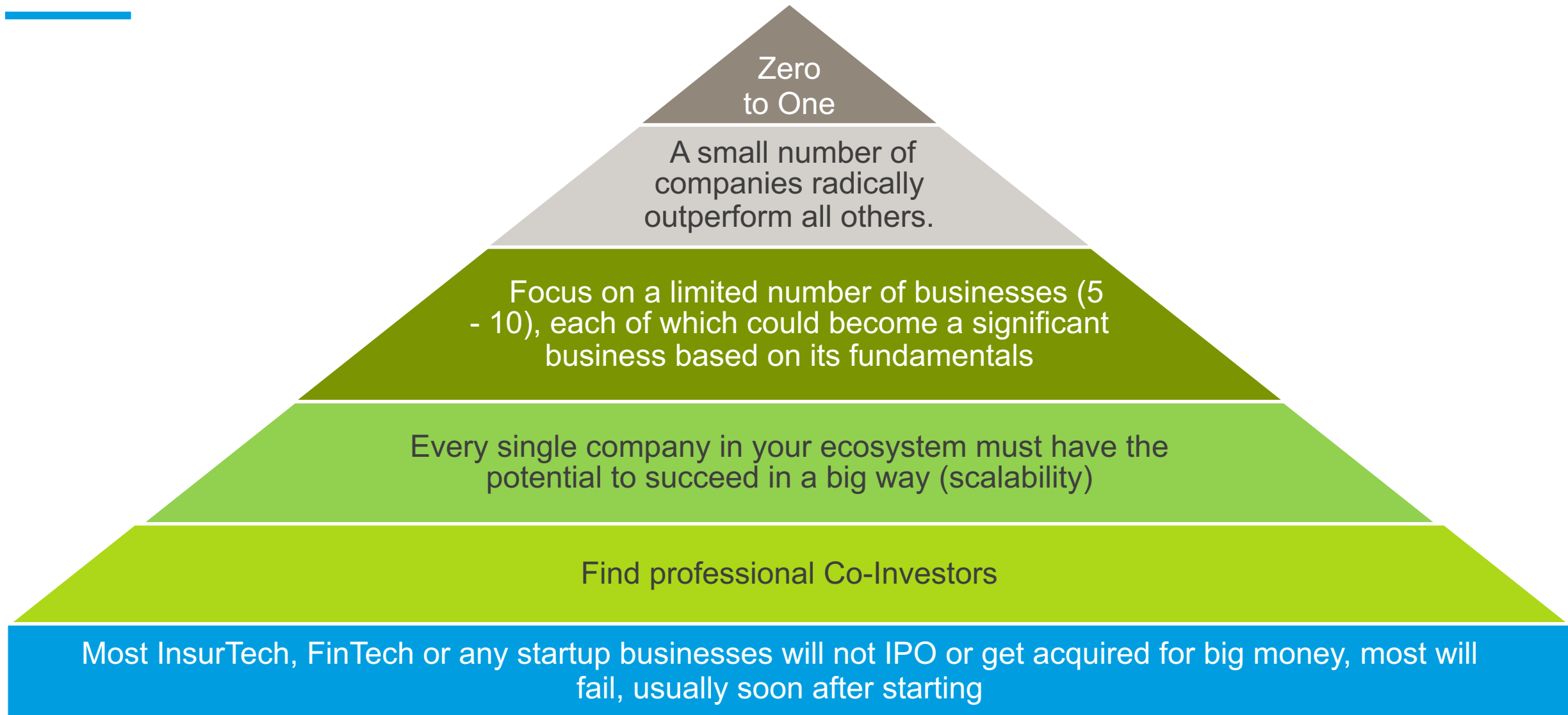


How does Investsure measure up?

(applying Peter Thiel "Zero to One" to InsurTech)



Investing in your InsurTech ecosystem



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